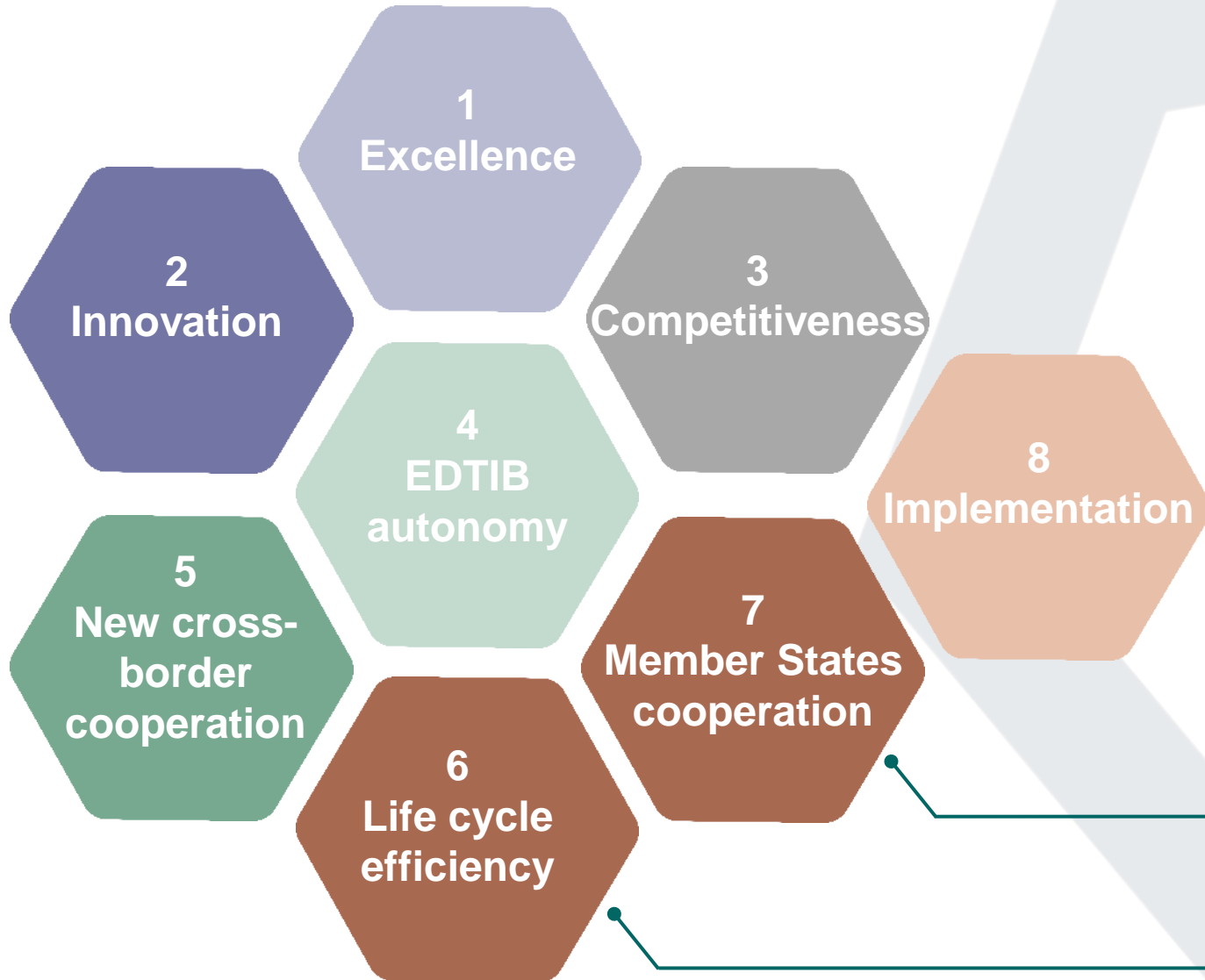


Award criteria

Tutorial

DG DEFIS
EDF Implementation

Award criteria



**Criteria 1, 2, 3, 4, 5 and 8
Applicable to ALL calls
(Research and Development)**

**Criteria 6 & 7 ONLY applicable
to Development calls**

Criterion 1: Excellence



*Contribution to excellence or potential of disruption in the defence domain, in particular by showing that the expected results of the proposed action present **significant advantages over existing defence products or technologies***

- Excellence of the overall concept and soundness of the proposed approach for the solution
- Compliance with the objectives, scope, targeted activities, functional requirements and expected impact
- Advantage (strategic, technological or operational) over existing defence products or technologies; potential of disruption in the defence domain

Criterion 2: Innovation



Contribution to the **innovation and technological development** of the European defence industry, in particular by showing that the proposed action includes ground-breaking or novel concepts and approaches, new promising future technological improvements or the application of technologies or concepts previously not applied in defence sector, while avoiding unnecessary duplication

- Innovation potential, ground breaking concepts (e.g. new products, services, business models...), new technological applications to defence sector
- Take due account (and integration with) past/ongoing activities in the defence/civil sectors
- Spin-off to other defence applications/products

Criterion 3: Competitiveness



*Contribution to the competitiveness of the European defence industry by showing that the proposed action is a demonstrably **positive balance of cost-efficiency and effectiveness** thus creating new market opportunities across the Union and beyond and accelerating the growth of companies throughout the Union.*

- Competitive advantage of the product/technology/solution vis-a-vis existing or planned solutions
- Potential to accelerate the growth of companies (including market analysis)
- Strength of the IP strategy (e.g. patents) associated with the solution

Criterion 4: EDTIB autonomy



*Contribution to the autonomy of the European Defence Technological Industrial Base (EDTIB), including by **increasing the non-dependency** on non-Union sources and strengthening security of supply, and to the security and defence interests of the Union in line with the priorities referred to in Article 3*

- Increasing the Union's industrial and technological non-dependency
- EU security of supply
- Contribution to defence capability priorities agreed by MS (e.g. CDP, regional priorities...)

Criterion 5: New cross-border cooperation



Contribution to the creation of **new cross-border cooperation** between legal entities established in Member States or associated countries, in particular **SMEs and mid-caps with a substantial participation** in the action, as recipients, subcontractors or as other legal entities in the supply chain, and which are established in Member States or associated countries other than those where the legal entities cooperating within a consortium which are not SMEs or mid-caps are established.

- *Qualitative assessment in part B. Quantitative information on SME and mid-caps participation in Detailed budget table.*
- Creation of new cross-border cooperation in particular targeting SME and mid-caps
- Planned future cross-border cooperation
- Extent and added value of SME and mid-caps contribution to the action

Criterion 6: Life cycle efficiency

For development calls only



The contribution to **increasing efficiency across the life cycle** of defence products and technologies, including cost-effectiveness and the potential for synergies in the procurement, maintenance and disposal processes.

- Improvements compared to existing solutions as regards lower production, operational, in-service support costs
- Simplification of processes or combination with existing ones

✓ *Assessed for all development actions, even if not covering activity type i) increasing efficiency*

Criterion 7: MS cooperation

For development calls only



*The contribution to the further **integration of the European defence industry** throughout the Union through the demonstration by the recipients that Member States have undertaken to jointly use, own or maintain the final product or technology in a coordinated manner.*

- Number of Member States involved
- Contribution to integration of EU defence industry and increase cooperation
 - ✓ *Assessed for all development actions, also in cases in which the joint use/ownership/... is not an eligibility criteria as per the activities (e) prototyping to (h) certification*
 - ✓ *Part B and supporting documents (e.g. Letter of Intent)*

Criterion 6(R calls)/8(D calls): Implementation



Quality and efficiency of the carrying out of the action

- Structure of the work plan including timing and inter-relation of the work packages
- Usefulness and comprehensiveness of the milestones and deliverables
- Management structures and procedures including decision making and risk management
- Consortium resources and allocation of tasks ensuring that all participants have a valid and complementary role

Scoring

Predefined scale: each criterion scored from 0 to 5 (half points allowed)

0	>>>	The proposal fails to address the criterion or cannot be assessed due to missing or incomplete information.
1	>>>	Poor. The criterion is inadequately addressed, or there are serious inherent weaknesses.
2	>>>	Fair. The proposal broadly addresses the criterion, but there are significant weaknesses.
3	>>>	Good. The proposal addresses the criterion well, but a number of shortcomings are present.
4	>>>	Very Good. The proposal addresses the criterion very well, but a small number of shortcomings are present.
5	>>>	Excellent. The proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

Weighting

Criterion	Research	Development
1 – Excellence	2	2
2 – Innovation	2	1
3 – Competitiveness	1	1
4 – EDTIB autonomy	1	2
5 – New cross-border cooperation	2	2
6 – Life cycle efficiency	<i>Not applicable</i>	1
7 – MS cooperation	<i>Not applicable</i>	1
8 – Implementation	1	1
<i>Maximum score</i>	45	55
<i>Minimum pass score</i>	30	37



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**MANY
THANKS
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ATTENTION**