

### Regulation on Supporting Ammunition Production (ASAP)

# INFO SESSION – October 2023

Directorate-General for Defence Industry and Space





### To start with: useful links to ASAP material

### **ASAP Regulation**

### ASAP Work programme

ASAP Calls for proposals (deadline for submission 13/12/2023 17.00 CET) (including access to call documents, submission forms, model grant agreement, guidance and FAQs)

- <u>Call on Explosives production capacity</u>
- <u>Call on Powder production capacity</u>
- Call on Shells production capacity
- Call on Missiles production capacity
- <u>Call on Testing & Reconditioning certification</u>

ASAP Information webpage (including access to this presentation and recording)

Any remaining question?  $\rightarrow$  <u>DEFIS-ASAP-PROPOSALS@ec.europa.eu</u>



# 1 – Introduction to ASAP principles and calls for proposals

A. ASAP: what for? General introductionB. Overview of ASAP calls for proposals



# A – ASAP: what for? General introduction





### Unprecedented swift and united EU reaction

### 20 July 2023

 Adoption by the colegislators of ASAP Regulation

### 20 March 2023

 Council agreement on 3-track approach to speed up the delivery and joint procurement of artillery ammunition

European

Commission

### 3 May 2023

 Commission proposal for the Act on supporting ammunition production (ASAP)

### 18 October 2023

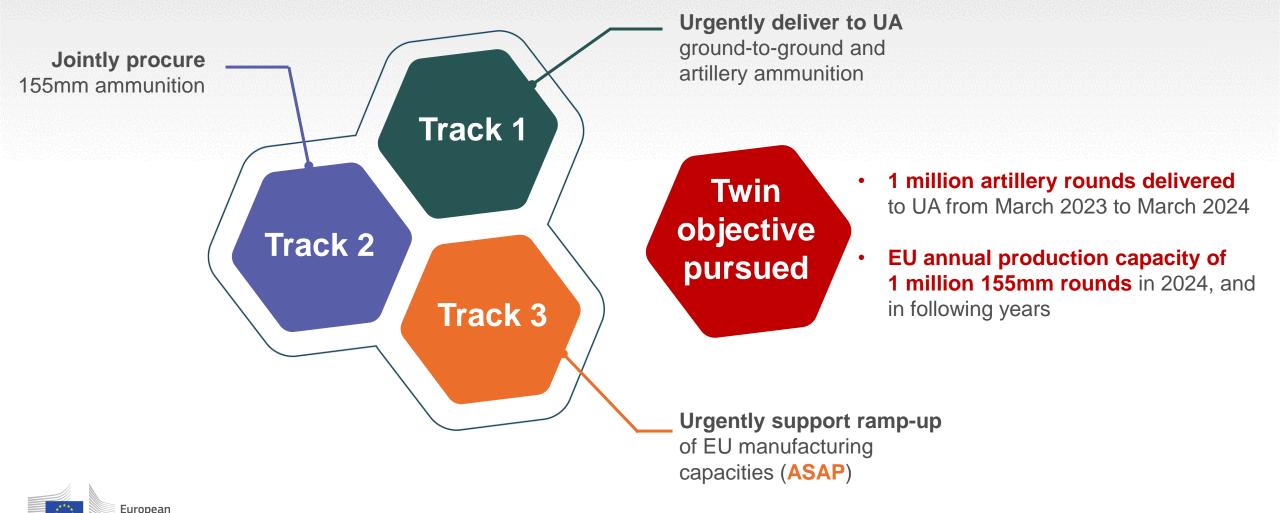
- Adoption of ASAP financing decision and work programme
- Publication of ASAP calls for proposals

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Commission

### ASAP contribution to the 3-track approach



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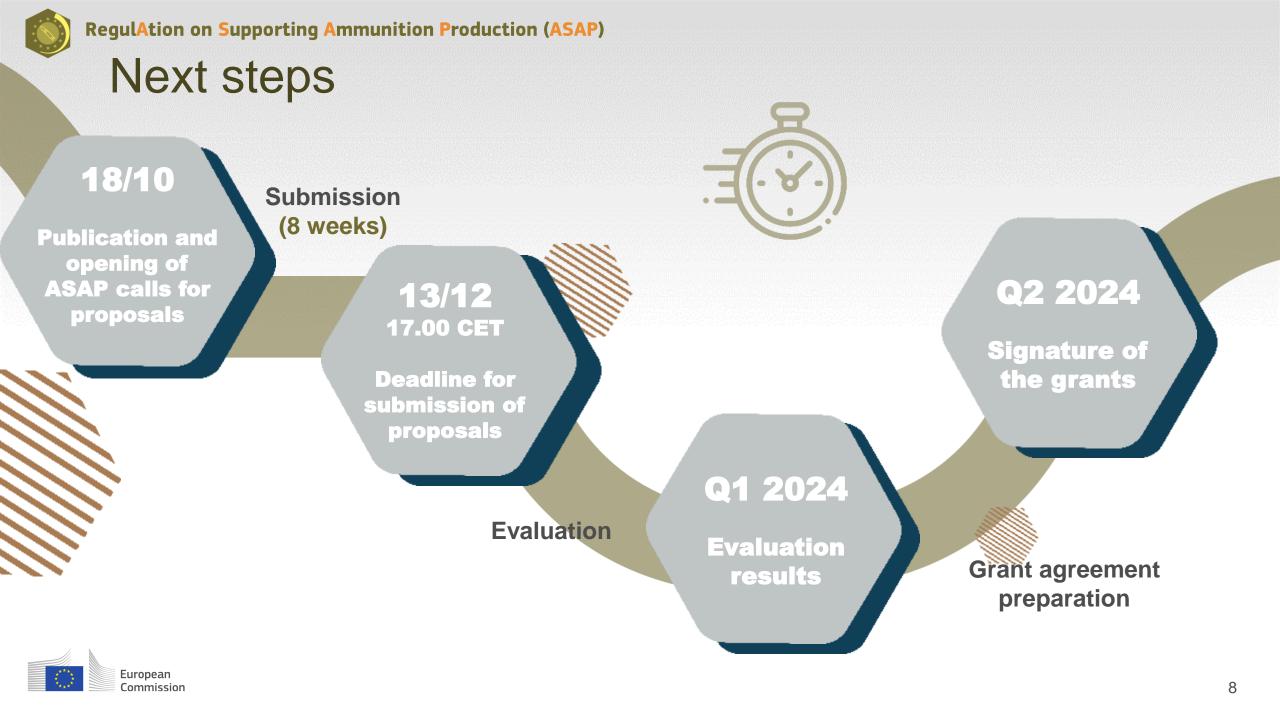
- Objectives of the Instrument
  - Foster the efficiency and competitiveness of the European Defence Technological and Industrial Base (EDTIB) by initiating and speeding up the adjustment of industry to the rapid structural changes
  - Ramp-up or creation of manufacturing capacities and timely delivery
  - strengthen supply chain resilience and robustness
- Budget

European Commission

- > 500 M€ over 2023-25
- Funding principles
  - Lump sum grants
  - Specific eligibility conditions (e.g. ownership control) compared to other EU programmes
  - > EU funding rate up to 45% (35% + possible 10% bonus)



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# B – Overview of ASAP calls for proposals





### **Calls and Topics - Scope**

Calls	Topics	Scope
Explosives ASAP-2023-LS-XPL	ASAP-2023-LS-XPL-STEP ASAP-2023-LS-XPL-FAST	Production capacity in the area of explosives, including explosives for artillery ammunition, as well as mortars and rockets
Powder ASAP-2023-LS-POW	ASAP-2023-LS-POW-STEP ASAP-2023-LS-POW-FAST	Production capacities in the area of powders, e.g. propelling charges and propelling powder based on nitrocellulose, nitro-glycerine or nitroguanidine, supporting 155mm artillery ammunition, as well as mortars
Shells ASAP-2023-LS-SHL	ASAP-2023-LS-SHL-IPC	Forging shell bodies, shell filling or assembling of shell-integrated components
Missiles ASAP-2023-LS-MIS	ASAP-2023-LS-MIS-IPC	Production capacities in the area of missiles, in particular assembly of final product and production of propulsion systems
Testing and reconditioning certification ASAP-2023-LS-TRC	ASAP-2023-LS-TRC-AM	Artillery ammunition



Further clarification about activities falling in Scope can be found in FAQs on the F&T Portal



### Call on Explosives: ASAP-2023-LS-XPL – 190 M€

**2 TOPICS** 

ASAP-2023-

**LS-XPL-FAST** 

60 M€

- Increased production capacity with strong focus on elimination of bottlenecks and cross-border cooperation
- Step change in the capacity
- Increased supply chains robustness
- Expected duration: between 12 and 36 months\*
- Maximum EU contribution per project: 65 M€



- Increased production capacity with strong focus on reduction of lead production time
- Rapid adjustments of production capacity
- Increased supply chains responsiveness
- Expected duration: less than 24 months\*
- Maximum EU contribution per project: 20 M€

	Types of eligible activities (common to the 2 topics	s)
(a)	Optimisation, expansion, modernisation, upgrading or repurposing of existing, or establishment of new, production capacities	Mandatory
(b)	Establishment of cross-border industrial partnerships	Optional
(C)	Reserved surge manufacturing capacities	Optional
(d)	Testing and reconditioning certification	Optional
(e)	Training, reskilling or upskilling of personnel in relation to the activities referred to in points (a) to (d);	Optional
(f)	Improvement of the access to finance for investments related to activities referred to in points (a) to (e)	Optional

	Award criteria and weighting	STEP	FAST		
(a)	Increase in production capacity in the Union/AC	3	3		
(b)	Reduction of lead production time	2	3		
(C)	Elimination of sourcing and production bottlenecks	3	2		
(d)	Resilience through cross-border cooperation	3	1		
(e)	Support to procurement	1	1		
(f)	Implementation	2	2		
Over	Overall maximum weighted scores 70 60				
Over	Overall thresholds ("pass scores")46.540				





### Call on Powder: ASAP-2023-LS-POW – 144 M€

**2 TOPICS** 

ASAP-2023-

**LS-POW-FAST** 

50 M€

- Increased production capacity with strong focus on elimination of bottlenecks and cross-border cooperation
- Step change in the capacity
- Increased supply chains robustness
- Expected duration: between 12 and 36 months\*
- Maximum EU contribution per project: 47 M€

ASAP-2023-LS-POW-STEP 94 M€

- Increased production capacity with strong focus on reduction of lead production time
- Rapid adjustments of production capacity
- Increased supply chains responsiveness
- Expected duration: less than 24 months\*
- Maximum EU contribution per project: 10 M€

	Types of eligible activities (common to the 2 topics	s)
(a)	Optimisation, expansion, modernisation, upgrading or repurposing of existing, or establishment of new, production capacities	Mandatory
(b)	Establishment of cross-border industrial partnerships	Optional
(C)	Reserved surge manufacturing capacities	Optional
(d)	Testing and reconditioning certification	Optional
(e)	Training, reskilling or upskilling of personnel in relation to the activities referred to in points (a) to (d);	Optional
(f)	Improvement of the access to finance for investments related to activities referred to in points (a) to (e)	Optional

	Award criteria and weighting	STEP	FAST
(a)	Increase in production capacity in the Union/AC	3	3
(b)	Reduction of lead production time	2	3
(c)	Elimination of sourcing and production bottlenecks	3	2
(d)	Resilience through cross-border cooperation	3	1
(e)	Support to procurement	1	1
(f)	Implementation	2	2
Overall maximum weighted scores 70 60			
Overall thresholds ("pass scores") 46.5			40





### Call on Shells: ASAP-2023-LS-SHL – 90 M€

ASAP-2023-LS-SHL-IPC 90 M€

- Increased production capacities and supporting timely delivery of 155mm artillery ammunition
- Forging shell bodies, shell filling or assembling of shell-integrated components

(a)

(b)

(c)

- Expected duration: less than 24 months\*
- Maximum EU contribution per project: 22.5 M€

Types of eligible activities				
(a)	Optimisation, expansion, modernisation, upgrading or repurposing of existing, or establishment of new, production capacities	Mandatory		
(b)	Establishment of cross-border industrial partnerships	Optional		
(C)	Reserved surge manufacturing capacities	Optional		
(d)	Testing and reconditioning certification	Optional		
(e)	Training, reskilling or upskilling of personnel in relation to the activities referred to in points (a) to (d);	Optional		
(f)	Improvement of the access to finance for investments related to activities referred to in points (a) to (e)	Optional		

# Award criteria and weightingIncrease in production capacity in the Union/AC3Reduction of lead production time3Elimination of sourcing and production bottlenecks1

Overall threshold ("pass score") 40				
Overall maximum weighted score 60				
(f)	Implementation	2		
(e)	Support to procurement	2		
(d)	Resilience through cross-border cooperation	1		





### Call on Missiles: ASAP-2023-LS-MIS – 40 M€

<ul> <li>Increased production capacities and supporting timely del</li> </ul>	ivery
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ASAP-2023-**LS-MIS-IPC** 

40 M€

- Assembly of final product and production of propulsion systems
- Expected duration: less than 24 months\*
- Maximum EU contribution per project: 10 M€

Types of eligible activities				
(a)	Optimisation, expansion, modernisation, upgrading or repurposing of existing, or establishment of new, production capacities	Mandatory		
(b)	Establishment of cross-border industrial partnerships	Optional		
(C)	Reserved surge manufacturing capacities	Optional		
(d)	Testing and reconditioning certification	Optional		
(e)	Training, reskilling or upskilling of personnel in relation to the activities referred to in points (a) to (d);	Optional		
(f)	Improvement of the access to finance for investments related to activities referred to in points (a) to (e)	Optional		

#### Award criteria and weighting

(a)	Increase in production capacity in the Union/AC	2	
(b)	Reduction of lead production time	3	
(C)	Elimination of sourcing and production bottlenecks	1	
(d)	Resilience through cross-border cooperation	1	
(e)	Support to procurement	2	
(f)	Implementation	2	
Overall maximum weighted score 55			
Over	Overall threshold ("pass score") 36.5		





### Call on Testing & reconditioning certification: ASAP-2023-LS-TRC – 4.35 M€

	<ul> <li>Addressing primarily the obsolescence, testing or reconditioning certification</li> </ul>
ASAP-2023-	<ul> <li>Supporting the timely delivery of artillery ammunition</li> </ul>
LS-TRC-AM	<ul> <li>Expected duration: less than 24 months*</li> </ul>
4.35 M€	<ul> <li>Maximum EU contribution per project: 2 M€</li> </ul>

Types of eligible activities				
(a)	Optimisation, expansion, modernisation, upgrading or repurposing of existing, or establishment of new, production capacities	Optional		
(b)	Establishment of cross-border industrial partnerships	Optional		
(C)	Reserved surge manufacturing capacities	Optional		
(d)	Testing and reconditioning certification	Mandatory		
(e)	Training, reskilling or upskilling of personnel in relation to the activities referred to in points (a) to (d);	Optional		
(f)	Improvement of the access to finance for investments related to activities referred to in points (a) to (e)	Optional		

#### Award criteria and weighting Reduction of lead production time 3 Resilience through cross-border cooperation n.a. Support to procurement 1 Implementation 2 **Overall maximum weighted score** 30 **Overall threshold ("pass score")** 20



(b)

(d)

(e)

(f)

# 2 – Evaluation of proposals

A. Overview of process and admissibility conditions

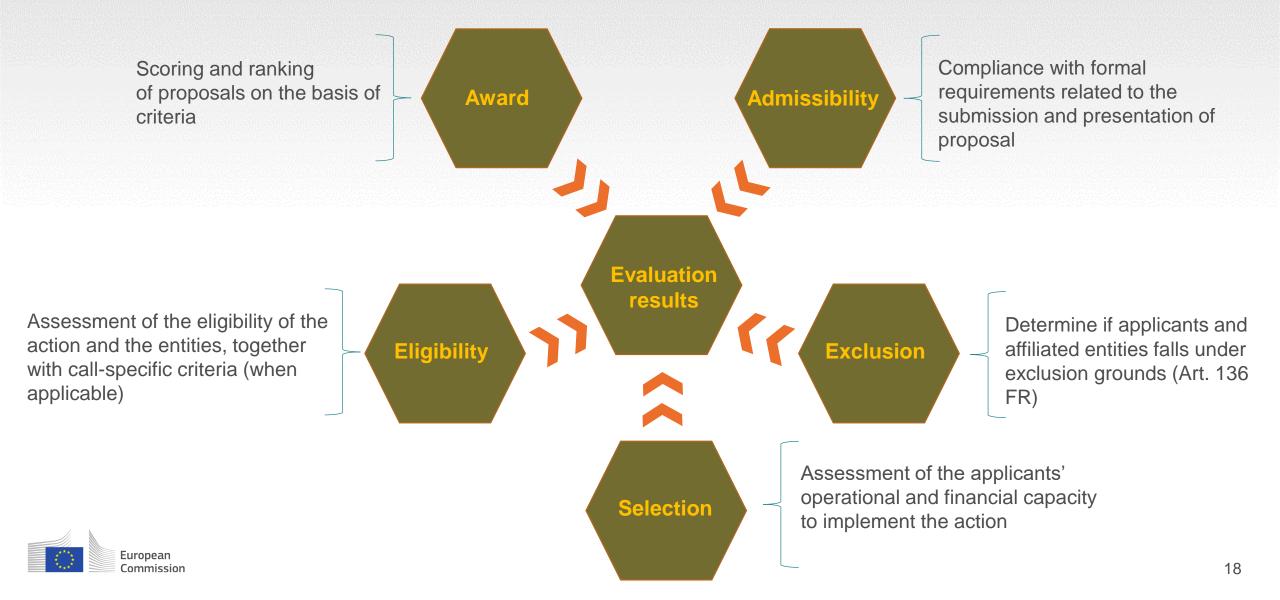
- B. Eligibility conditions
  - Eligible participants
  - Eligible actions and activities
- C. Award criteria



# A – Overview of process & admissibility conditions



# Evaluation of proposals based on the assessment of 5 conditions and criteria by the Evaluation Committee (Commission) + in-house experts



### **Admissibility Conditions**

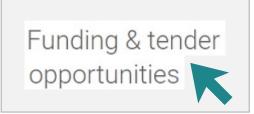
### Formal requirements related to the submission of proposals



Submitted by the call deadline
<u>13 December 2023</u>
<u>17.00 CET</u>

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Submission forms and supporting documents need to be provided as searchable pdf files, unless otherwise specified



Submitted electronically via the Funding & Tenders Portal Electronic Submission System

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Proposal in one of the official languages of the Union (English language is encouraged)

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Proposals (w/annexes and supporting documents) must be complete and submitted using the forms



Classified information (R-UE/EU-R) (Part B and if needed, annexes) must be encrypted with appropriate tools or submitted by post



# **B** - Eligibility conditions



# Entities participating in the action

### **Beneficiaries**

Members of the consortium/ signatories of GA

#### **Other entities**

Sub-contractor Associated partners

#### Affiliated entities

Third parties with a link to beneficiaries that can implement part of the action in their own name





### **Eligible entities requirements**

# ⋛

Establishment and executive management in the EU/ASAP associated country.

No control by non-associated third country/entity

or been subject to FDI screening Derogation in case of control from outside the EU/ASAP associated country and if no FDI screening :

Guarantees approved by MS/ASAP associated country which substantiate

No restrictions concerning infrastructure, facilities, assets & resources needed for action Protected access to sensitive or classified information Infrastructure, facilities, assets & resources used in the action in EU/ ASAP associated country Absence of restriction to use the products

*'Every effort'* obligation to **allow** for the **delivery of outputs to UA** 



# **Ownership and control**

Definition of control

"The possibility to exercise **decisive influence** directly or indirectly through one or more intermediate entities, 'de jure' or 'de facto' on strategic business decisions"

- An Ownership and Control Assessment (OCA) will be done for beneficiaries and affiliated entities, except where they are :
  - Entities validated as public bodies, considered to be controlled by their country.
  - Entities which **self-declare** to be controlled by ineligible country/entity/national.





**RegulAtion on Supporting Ammunition Production (ASAP)** 

### Declaration of ownership and control (DoC)

The DoC should include the below information for your organisation and its direct and indirect controlling

### Elements for assessment

#### shareholders Information in DoC

- Ownership structure

### Corporate governance

- identification of <u>all</u> shareholders with percentage of shares/voting rights
- information on their country of establishment (if legal entities) or nationality (if natural persons)
- rights attached to the shares detained; specific veto rights...
- decision-making bodies, their composition; the decision-making procedures and quorums required
- rules regarding election, appointment, nomination of members of the decision-making bodies

Commercial or financial links - Economic or fidirect or indire

Economic or financial dependence on third-country direct or indirect shareholder

### Supporting documents/information

to be provided upon request from the Central Validation Service

- Graph visualising the complete ownership structure up to ultimate owners
- Documentary evidence demonstrating all direct and indirect shareholders e.g. commercial registry extracts; shareholders/members/partners registers shareholders agreements etc. with the exact allotment of shares/voting rights
- · Documents evidencing nationality of ultimate owners
- Articles of association, Statutes, shareholders agreement, MoU among shareholders;
- · Rules of decision-making procedures;
- Report/minutes of shareholders meetings, together with the attendance list identifying the present/represented shareholders and their respective votes
- Information on contractual relationships (cooperation agreements /contracts/ arrangements) which can give control
- Information on financial relationships (financing agreements/loans/financial guarantees etc.) which can give control



<u>Guidance for Participation</u> in Digital Europe Programme (DEP), Horizon Europe (HE) and European Defence Fund (EDF) restricted calls.



# Eligible actions and activities



 (a) Optimisation, expansion, modernisation, upgrading or repurposing of existing, or the establishment of new, production capacities



 (b) Establishment of cross-borders industrial partnerships, including through public private partnerships or other forms of industrial cooperation



 (c) Building-up and making available of reserved surge manufacturing capacities, raw materials and components



 (d) Testing (incl. necessary infrastructures), reconditioning certification, to address obsolescence and make products useable by end users



 (e) Training, reskilling or upskilling of personnel in relation to the activities (a) to (d)

Offset of any additional cost arising specifically from the defence industry sector, for investments related to activities (a) to (e).





# Call-specific eligibility conditions

Mandatory activities defined under each call document are eligibility conditions, i.e.

Call	Mandatory activity	Optional activities
Call EDF-ASAP-2023-LS-XPL	(a)	(b) to (f)
Call EDF-ASAP-2023-LS-POW	(a)	(b) to (f)
Call EDF-ASAP-2023-LS-SHL	(a)	(b) to (f)
Call EDF-ASAP-2023-LS-MIS	(a)	(b) to (f)
Call EDF-ASAP-2023-LS-TRC	(d)	(a) to (c) and (e) to (f)





# Ineligible actions

Actions and activities not eligible for funding are listed in Call documents, and include, **notably** (but not only):

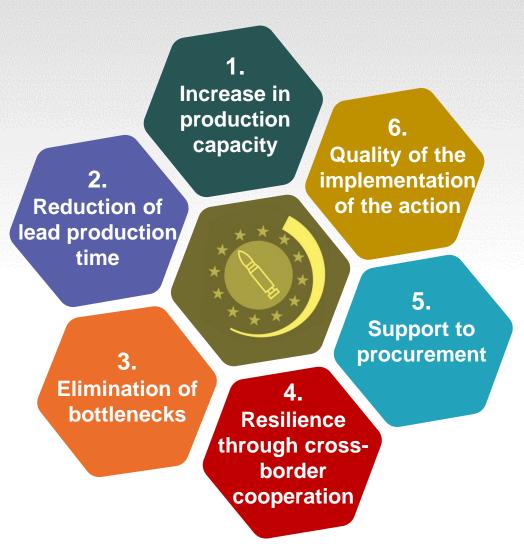
- actions related to the production of goods or delivery of services which are prohibited by applicable international law;
- lethal autonomous weapons without the possibility for meaningful human control over selection and engagement decisions when carrying out strikes against humans.



# C – Award criteria



Award criteria as	Weighting						
defined in Article 11 of Regulation (EU) 2023/1525	ASAP-2023-LS- XPL-STEP	ASAP-2023-LS- XPL-FAST	ASAP-2023-LS- POW-STEP	ASAP-2023-LS- POW-FAST	ASAP-2023-LS- SHL-IPC:	ASAP-2023-LS- MIS-IPC	ASAP-2023-LS- TRC
1. Increase in production capacity in the Union	3	3	3	3	3	2	n.a.
2. Reduction of lead production time	2	3	2	3	3	3	3
3. Elimination of sourcingand production bottlenecks	3	2	3	2	1	1	n.a.
4. Resilience through cross- border cooperation	3	1	3	1	1	1	n.a.
5. Support to procurement	1	1	1	1	2	2	1
6. Quality of the implementation plan of the action	2	2	2	2	2	2	2
Maximum score	70	60	70	60	60	55	30
Overall threshold	46.5	40	46.5	40	40	36.5	20







1. Increase in production capacity

Contribution of the action to the **increase, ramp-up or reservation of manufacturing capacities,** their modernisation or the reskilling and upskilling of the related workforce in the EU and ASAP associated countries

(n/a for Call Testing and Reconditioning Certification)

- Contribution of the action to the production of ground-to-ground and artillery ammunition and/or missiles
- Increase in the production or reserve manufacturing capacity
- Time to completion







2. Reduction of lead production time

Contribution of the action to the **timely satisfaction of the demand** expressed through procurement in terms of **reduced lead production times**, including via order reprioritization mechanisms

- Issues concerning the reduction of current production lead time
- Solution to overcome the bottlenecks









Contribution of the action to the **swift identification** and **rapid and lasting elimination** of any sourcing (raw material and any other input) or production (manufacturing capability) **bottlenecks** 

(n/a for Call Testing and Reconditioning Certification)

- Sourcing and/or production-related bottlenecks
- Long lasting effects





4. Resilience through crossborder cooperation

Contribution of the action to the **development and operationalisation of crossborder cooperation** between undertakings established in different Member States or associated countries, involving in particular, to a significant extent, **SMEs or mid-caps** as recipients, as subcontractors or as other undertakings in the supply chain

(n/a for Call Testing and Reconditioning Certification)

- Development of cross-border cooperation
- Involvement of SMEs and Mid-Caps
- Resilience through long term cross-border cooperation









Demonstration of the link between the action and **newly placed orders** stemming from the **joint procurement** of relevant defence products by at least **three Member States** or **associated countries** especially if done in a Union framework

(n/a for Call Testing and Reconditioning Certification)

• Support to procurement







6. Quality of the implementation of the action

The quality of the **implementation plan** of the action, including in terms of its **processes and monitoring** 

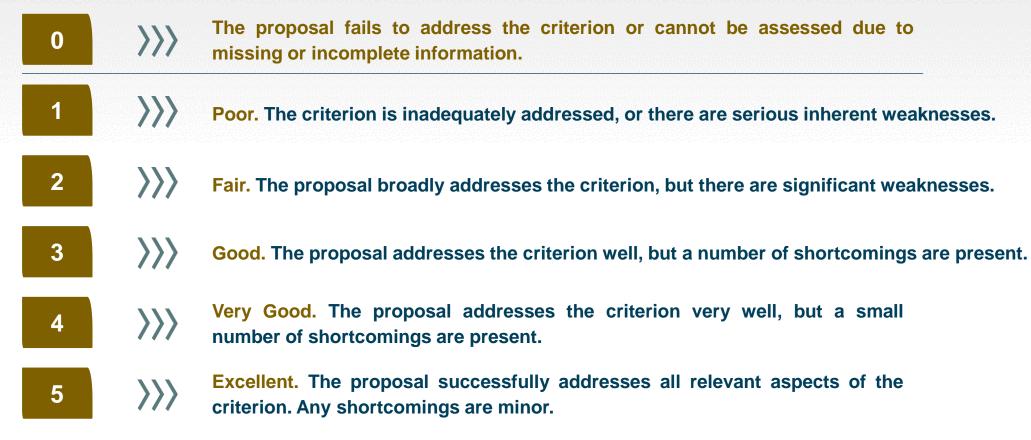
- Work plan and work packages
- Consortium set-up (if applicable), roles and management
- Project and quality management

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### Score and treshold

**Predefined scale**: each criterion scored from 0 to 5 (half points allowed)







### Score and Overall threshold

Award criteria as defined in	Weighting							
Article 11 of Regulation (EU) 2023/1525	ASAP-2023-LS- XPL-STEP	ASAP-2023-LS- XPL-FAST	ASAP-2023-LS- POW-STEP	ASAP-2023-LS- POW-FAST	ASAP-2023-LS- SHL-IPC	ASAP-2023-LS- MIS-IPC	ASAP-2023-LS- TRC	
1. Increase in production capacity in the Union	3	3	3	3	3	2	n.a.	
2. Reduction of lead production time	2	3	2	3	3	3	3	
3. Elimination of sourcing and production bottlenecks	3	2	3	2	1	1	n.a.	
4. Resilience through cross- border cooperation	3	1	3	1	1	1	n.a.	
5. Support to procurement	1	1	1	1	2	2	1	
6. Quality of the implementation plan of the action	2	2	2	2	2	2	2	
Maximum score	70	60	70	60	60	55	30	
Overall threshold	46.5	40	46.5	40	40	36.5	20	



# 3 – Preparation of proposal budget and financial aspects

- A. Lump Sum
- B. Proposal Budget: Cost categories + Cost eligibility
- C. Proposal Budget: EU Funding Rate + Bonus
- D. Co-financing + Retroactivity



## A – Lump sums

Main financial aspects





### Type of grant in ASAP: lump sums

- ASAP model grant agreement: lump sums
- Significant simplification from standard MGA on financial management of the grant:
  - Funding based on estimated budget for the action by applicants
  - No obligation to report actual costs incurred during implementation
  - Reduced administrative burden allows to move focus from financial management to technical implementation
- Particularly adequate for SMEs and newcomers to EU programmes





# Lump sums: main financial aspects along project life-cycle

Proposal submission	Proposal evaluation & Grant Agreement preparation	Project implementation
Detailed budget table     (template in Portal)	<ul> <li>Assessment of budget proposal</li> <li>Potential request of clarifications and</li> </ul>	<ul> <li>Payments upon completion of work only (no checks on costs/prices)</li> </ul>
<ul> <li>Detailed cost estimations:         <ul> <li>for all cost categories</li> <li>per beneficiary</li> </ul> </li> </ul>	<ul> <li>supporting documents (salary slips, quotations, etc.)</li> <li>Possible subsequent budget</li> </ul>	• Only <b>technical checks</b> and reviews (ex-ante or ex-post) are possible
o per <b>work package</b>	adjustments	<ul> <li>Only need to provide proof of completion of work (deliverables,</li> </ul>
<ul> <li>Cost estimations must be approximation of your actual costs</li> </ul>	• Establishment of lump sum amounts (per WP & per beneficiary) in the GA	technical documents, etc.)

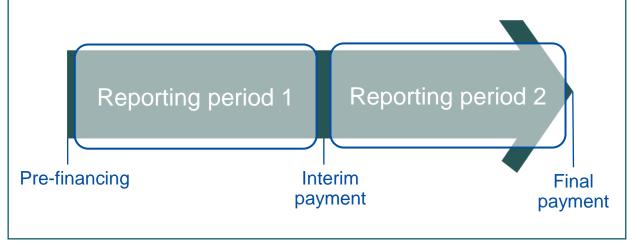




### Payment conditions

#### **PAYMENT SCHEME**

- Pre-financing (- interim payment(s)) final payment
- Payments are made at the end of **reporting periods** and upon approval of a **periodic report**

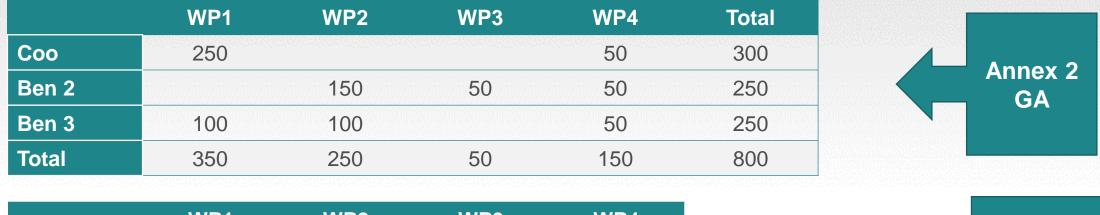


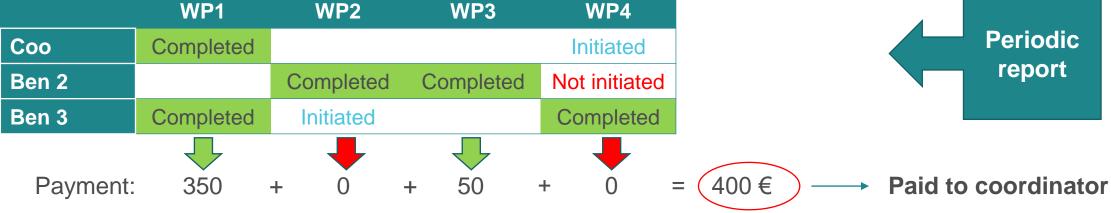
#### **PRE-FINANCING CONDITIONS**

- By default: single pre-financing of up to 35% of maximum grant
- If one or more beneficiaries with a financial capacity assessed as weak/insufficient protective measures might apply → typically reduced pre-financing or no pre-financing
- o If **coordinator weak**, 2 options:
  - Coordinator is **replaced** by other member of consortium with good/acceptable financial capacity
  - Coordinator provides pre-financing guarantee



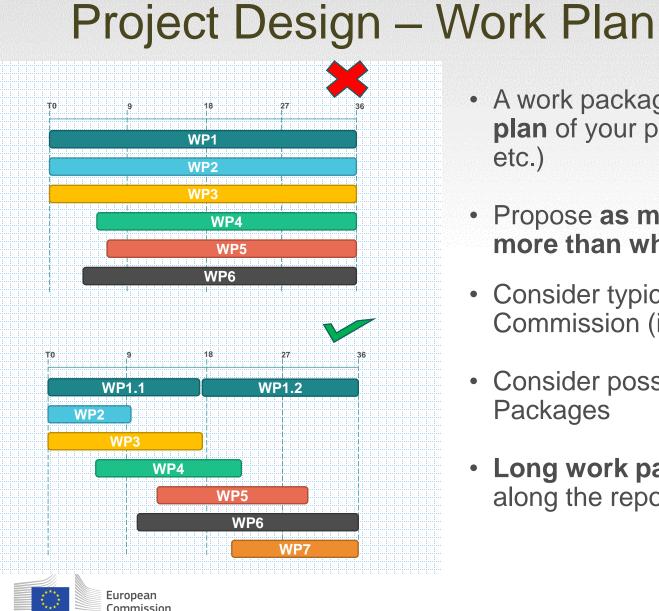
### Interim payment: example





**Partially completed** WP will not be paid except at the end of the project  $\rightarrow$  the lump sum is paid partially in line with the degree of completion

European Commission



- A work package (WP) is a major sub-division of the work plan of your project (not a single task, not a lapse of time, etc.)
- Propose as many Work Packages as needed → but no more than what is manageable
- Consider typical **reporting periods** proposed by the Commission (i.e. 12 -18 months)
- Consider possible delays in the completion of Work Packages
- Long work packages (e.g. management) may be split along the reporting periods

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# B – Proposal budget

Cost categories and eligibility conditions



### Cost eligibility conditions

#### GENERAL ELIGIBILITY CONDITONS

#### In the duration of the action

Estimated in the budget

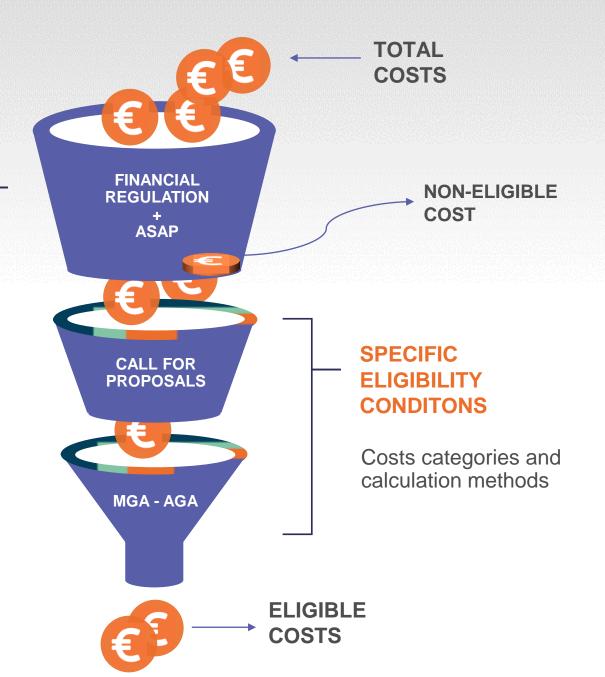
Necessary for the implementation

#### Identifiable and verifiable

Comply with the applicable tax and social legislation

Sound financial management (economy and efficiency)





### Costs categories – Specific eligibility conditions



#### A. Personnel costs

A.1 Employees

A.2 Natural persons under direct contract

A.3 Seconded persons by a third party against payments

A.4 SME owners and natural persons not receiving a salary

#### **B.** Subcontracting

#### C. Purchase costs

C.1 Travel and subsistence

C.2 Equipment

C.3 Other goods, works and services

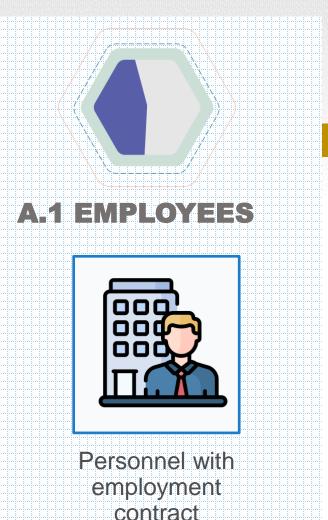
#### D. Other costs

D.4 Additional sector costs for access to finance

E. Indirect costs



### A. Personnel costs (I)



Salaries, social security contributions, taxes and other costs linked to the remuneration if they arise from national law or the employment contract.

#### **ESTIMATION**

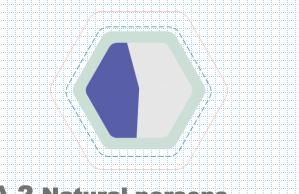
1. Obtain the daily rate for each profile:

Daily rate = Annual personnel costs / Annual productive days (or 215)

2. Calculate costs for the project:

A.1 COSTS =	Estimated days worked in the action	X	Daily rate
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### A. Personnel costs (II)



A.2 Natural persons under direct contract

A.3 Seconded persons by a third party against payment



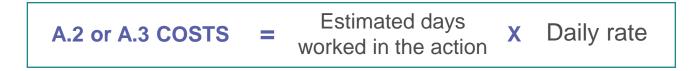
Contract ≠ employment

Remuneration and taxes for persons:

- Direct contract or secondment agreement with the person's employer.
- Work conditions similar to employees (presence, supervision and remuneration based on working time).
- Result of the work belongs to the beneficiary.
- Cost comparable to employees.

#### ESTIMATION

- 1. Obtain the daily rate according to the contract/agreement provisions.
- 2. Calculate and include the costs for the project:





### A. Personnel costs (III)



#### **ESTIMATION**

Calculate the costs in accordance with the methodology set out in Decision C(2020)7115<sup>\*</sup>:

A.4 COSTS	=	<b>Country-specific</b> coefficient of the country where the beneficiary is established	X	EUR 5 080	X	Actual months of work in the action
-----------	---	---	---	-----------	---	-------------------------------------

\* Commission Decision of 20 October 2020 authorising the use of unit costs for the personnel costs of the owners of small and medium sized enterprises and beneficiaries that are natural persons not receiving a salary for the work carried out by themselves under an action or work programme (C(2020)7115).

### B. Subcontracting costs

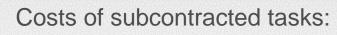
VAT ?

No conflict

of interest

Best Value

for money



- Work performed in the EU countries or Norway.
- < 30% of the total costs per beneficiary (if more  $\rightarrow$  justification needed).
- Subcontracting to other beneficiaries or AEs not allowed.

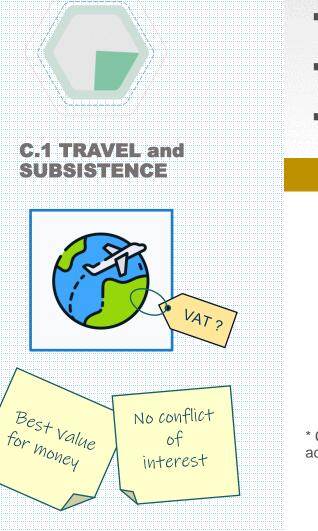


Attention to tasks that cannot be delegated (obligations of the coordinator or beneficiaries according to the GA)

#### **ESTIMATION**

**B. COSTS** = Amounts to be paid to the subcontractor

### C. Purchase costs (I)



- Travel costs
- Accommodation
- Subsistence

#### ESTIMATION

Estimated travel costs will be benchmarked against references in Decision C(2021)35\*

C.1. COSTS =

Estimated amount for travel and accommodation + travel allowance (if applicable)

\* Commission <u>Decision</u> of 12 January 2021 authorising the use of unit costs for travel, accommodation and subsistence costs under an action or work programme under the 2021-2027 multi-annual financial framework (C(2021)35).



### C. Purchase costs (II)



- Full costs can be covered for both cost categories
- C.3 may include:
  - Consumables and supplies (e.g. raw materials, components, office supplies, software licenses, low-value assets...)
  - Costs for project meetings (room rental, catering...)
  - Financial guarantees if required by the granting authority.

#### ESTIMATION

**C.2/ C.3. COSTS** = Estimated amount to be paid to supplier

RegulAtion on Supporting Ammunition Production (ASAP)

### D. Other costs

D.4 Additional sector cost for access to finance



- Additional costs arising from access to finance, such as loans, by the beneficiary. Must be:
  - in connection to the project;
  - charged to the beneficiary for the <u>sole reason</u> of the sector in which the beneficiary operates, i.e. defence.
- Interest rates and other costs usually charged by financial organisations regardless of the operating sector (civil or defence) or linked to the financial situation of the beneficiary are ineligible.

#### ESTIMATION

**D.4. COSTS** = Additional sector charges by financial entity

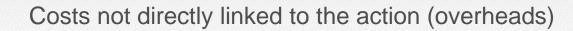


### E. Indirect costs

ÂÃ

COSTS

6



#### ESTIMATION

E. COSTS = 7 % X Total eligible direct costs



### Ineligible costs

All costs not complying with general and specific eligibility rules.

Examples:

- costs of associated partners
- currency exchange losses
- deductible or refundable VAT
- costs of tasks carried out using infrastructure, facilities, assets and resources located outside the EU/Norway



# C – Budget of the proposal

EU Funding Rate + Bonus





### EU Funding Rate: Up to 35 % + Possible 10 % bonus

#### Up to 35 %

Of the eligible costs of an eligible action related to production capacities of **relevant defence products** 

Rationale...

Use of a single funding rate of 35%

- Simplify application forms
- Avoid complex assessment of which costs concern final products vs materials and components
- Comply with ASAP Regulation ("up to")

#### **Exception!**

- Support from the Instrument may cover <u>up</u> to 100 % of the eligible costs
- This applies only for cost category D4 (the additional sector cost for access to finance).

ASAP Regulation Art. 9 (1)





### Possible 10 % Bonus

An action shall be eligible for an increased funding rate of + 10 % points where it fulfils either point (a) or (b) or (c).

- a) Demonstrate creation of new cross border cooperation or,
- b) Commitment to prioritise certain orders or,
- c) Beneficiary/Majority of beneficiaries <u>is/are</u> SMEs or mid-caps

**Note:** You can apply for several types of bonuses but you can only obtain one bonus



ASAP Regulation Art. 9 (2)



### Bonus A: New-Cross Border Cooperation

#### 3 cumulative conditions below:

- 1. The involvement of one <u>additional actor into an existing cross-border cooperation</u> renders the actor "new"
- 2. The involvement of this new actor must be in the framework of ASAP

(The cooperation will still qualify as new even if the concerned entity has already cooperated in the past outside the framework of ASAP activities);

3. As long as the additional actor/s have **cumulatively a relevant role in the action** 

(= At least more than 10 % of the total costs)





### Bonus B: Commitment to prioritise

The additional funding can be awarded when applicants **commit to prioritising for the duration of the action, orders stemming from the procurement of relevant defence products** (ground-to-ground and artillery ammunition, missiles):

#### By <u>at least 3 Member States or associated countries</u> (common procurement), <u>or</u>

By <u>at least 1 Member State for the purpose of transferring</u> those relevant defence products to Ukraine.



Art 9 (2) point (b)



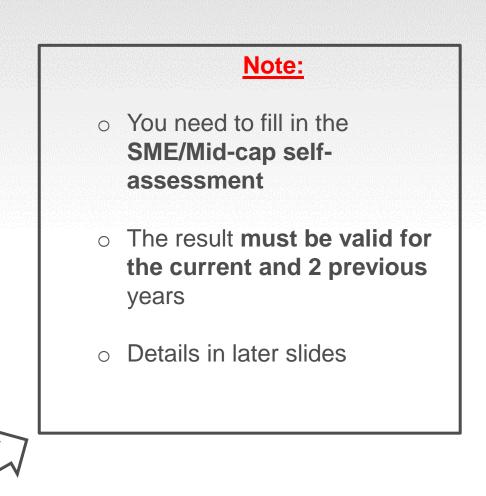
European Commission

### Bonus C: SME/Mid-Cap

**SMEs\*/mid-cap\*\*** established in Member States or in ASAP associated countries

□ Where the beneficiary = SME or mid-cap

Where the <u>majority of beneficiaries</u> <u>participating in a consortium = SMEs or</u> <u>mid-caps</u>



\* Definition: EU Recommendation 2003/361/EC + \*\* Definition: in the call document

Art 9 (2) point (c)

62

### Proof of eligibility to bonus

#### How do I prove I comply with the bonus?

Assessment of "demonstration/commitment/status" at application stage based on content of Part B & Detailed Budget Table.

**Explanatory paragraph** to be provided by applicant.

- > Will be the basis on which the bonus is assessed in the evaluation
- EC can request additional evidence (if obvious clerical error EC can ask for documents with short deadline)

#### Insufficient justification means no + 10 % points





### Budget Table: Bonus: Y/N?

Call ID of the call you are applying for:		
Topic ID of the topic for which you are submitting this proposal		
Acronym of your proposal		]
		1
Bonus		Conditions
The baseline funding rate of ASAP is 35% of your eligible costs, but it can be increased to 45% if you meet <u>at</u> least one of the conditions hereafter.		(a) You can de between entit (b) You comm
<b>Do you meet one of these conditions</b> allowing you to benefit from	YES	(i) the com States or asso
the increased funding rate of 45%?		(ii) the proce purpose of tra
Nota: you will have to provide consistent declarations and justifications in Part B of the proposal, and the		(c) You are an OR the majori
elements provided will be verified by the Commisison services during grant agreement preparation if your proposal is selected for award.		established in
		-

a) You can demonstrate a contribution to the creation of new cross-border cooperation between entities established in Member States or associated countries
 b) You commit to prioritising, for the duration of the action, orders stemming:

 (i) the common procurement of relevant defence products by at least three Member tates or associated countries; or

(ii) the procurement of relevant defence products by at least one Member State for the purpose of transferring those relevant defence products to Ukraine (c) You are an SME or a mid-cap established in a Member State or in an associated country OR the majority of beneficiaries participating in the consortium are SMEs or mid-caps established in Member States or in associated countries

CLICK + Explanation



# D – Co-Financing & Retroactivity





### **Need for Co-Financing**

<u>An eligibility condition for the action</u>: The Commission requests that the share of eligible costs that is not covered by the Union contribution is **covered by any other sources** 

#### How do I prove I had/will have co-financing?

- 1) Include co-financing declarations in your application (or equivalent document)
- 2) In the Detailed Budget Table
  - a. Explain if the costs for the action were already financed or funded or,
  - b. Explain <u>if you have signed a legal commitment with another actor</u>, to finance the action/or parts being submitted for funding

Article 9 (3)





### **Co-Financing: Already Financed Actions/Parts**

#### **Rules to Consider**

If the action/part of an action has <u>already</u> been financed...

FINANCING RATE (of the co-financing)	FINANCING INSTRUMENT	ELIGIBILITY FOR ASAP
100 %	Non-Reimbursable	NO
100 %	Reimbursable	YES
Less than 100 %	Non-Reimbursable	YES (but ASAP financing rate may be capped not to go beyond 100 % of total eligible costs)
Less than 100 %	Reimbursable	YES



**Article 8 (4) (c)** 

### **Co-Financing: Sources**

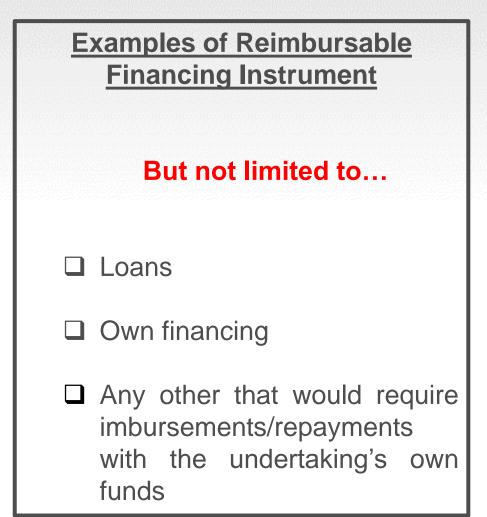
#### Examples of Non-Reimbursable Financing Instrument

#### But not limited to...

□ A procurement contract

□ A grant







### **Co-Financing: Questions for Past financing**

How do I prove I have already obtained co-financing?

**Questions in Detailed Budget Table** 

□ By which type of entity?

□ When this happened/date of the signature?

□ What the type of financing was

□ The amount %





### **Co-Financing: Questions for Future financing**

#### How do I prove I will have co-financing?

What matters is that there is <u>a legal commitment</u> (a contract, grant agreement or similar) by the co-financing entity/ies to provide the remaining funding.

Ideally, this legal commitment should take place <u>before the signature of the grant</u> agreement

The Commission may also accept that the finalisation of the commitment is done <u>during the</u> <u>course of the grant</u>

Article 9 (3)





### Retroactivity

Actions <u>which started prior to the date of the submission of the proposal</u> may be covered by ASAP grants, as long as <u>cumulatively</u>:

1) Those actions did not start before 20 March 2023

20 March 2023 = Agreement of Council on three-track approach

2) Are not completed before signature of grant agreement.

Completed = e.g. The product has been delivered and installed.

e.g. Simply having outstanding invoices linked to the action will not mean that the action is still not completed.



Article 7 (2)

### Proof of retroactivity

How do I prove I would have retroactivity?

If any actions (with costs) started prior to the date of the submission of the proposal for those actions

- Prove that the actions did not start before 20 March 2023
- Prove that the actions have not been completed before the signature of the grant agreement





**CAREFUL**: To factor in well the timing of completion of the action



#### Budget Table: Co-Financing & Retroactivity

			PROJECT INCOME AND OWN CONTRIBUTION			
COME 1						
venues - Income generated	by the action					
-				Description of the income	e	
All work packages (entire action)	Short name for the action income (estimated or generated)	Amount in EUR	Type of income (identify the type of income, e.g. acquisition contract, and briefly describe its main characteristics)	Source of the income (identify the entity providing income, e.g. Ministry of Defence)	Origin of the income (identify where the funding comes from originally e.g. national programme, EU programme)	Date(s) of entry into accounts (i.e. date(s) of legal commitment)
	Total	- €				
ther sources of financing - Fi	nancial contribution from third parties					
All work packages (entire action)	Short name for the financial contribution from third parties (estimated or received)	Amount in EUR	Type of financial contribution (identify the type of financial contribution e.g. grant, and briefly describe its main characteristics)	Description of the incom Source of the financing (identify the entity providing income, e.g. Ministry of Defence, European Commission)	e Origin of the financing (identify where the funding comes from originally e.g. national programme, EU programme)	Date(s) of entry into accounts (i.e. date(s) of legal commitment)
	Total	- £				
	TOTAL INCOME	- £				
WN CONTRIBUTION 2	· · · · · · · · · · · · · · · · · · ·					
All work packages		Amount in EUR	Type of financial contribu (identify the type of contribution e.g. comercial loan, line of characteristics)		Source of the contribution (identify the entity providing income, e.g. comercial bank)	Date(s) of entry into accounts (i.e. date(s) of legal
(entire action)	Reimbursable/repayable contribution	5				
	Own resources				·	
	TOTAL OWN CONTRIBUTION	- €				

<sup>1</sup> If a grant, procurement contract or other non-reimbursable instrument has been received (i.e. legal commitment has been signed) and the instrument fully covers 100% of the costs of an action/part of the action/part of the action will not be eligible for ASAP funding (this relates to the principles of "no double funding" and "sound financial management"). However, if the action/part of the action/part of the action/part of the eligible costs, the action/part of the under ASAP up to a maximum of 35% (45% with bonus) of the total eligible costs. The exception to this is when the grant is subject to rules preventing other EU programmes/other public funding from covering the part of the costs not funded by that grant.

<sup>2</sup> Financing for actions received in the form of loans or other reimbursable instruments obtained at market conditions will be considered as own resource and can therefore be eligible for funding under ASAP.





#### Additional resources

Methodology to establish lump sums in ASAP

 Managing lump sum grants across the project lifecycle: <u>how-to-</u> <u>manage-your-lump-sum-grants\_en.pdf (europa.eu)</u>

• More explanations and examples on costs in the AGA (<u>Annotated</u> <u>Grant Agreement</u>)



# 4 – Participant Portal and Step-by-Step Submission Process

- A. Support and references on the Portal
- B. Register as a participant
- C. Create and submit a proposal fill in data on the Portal
- D. Create and submit a proposal Part B and Annexes

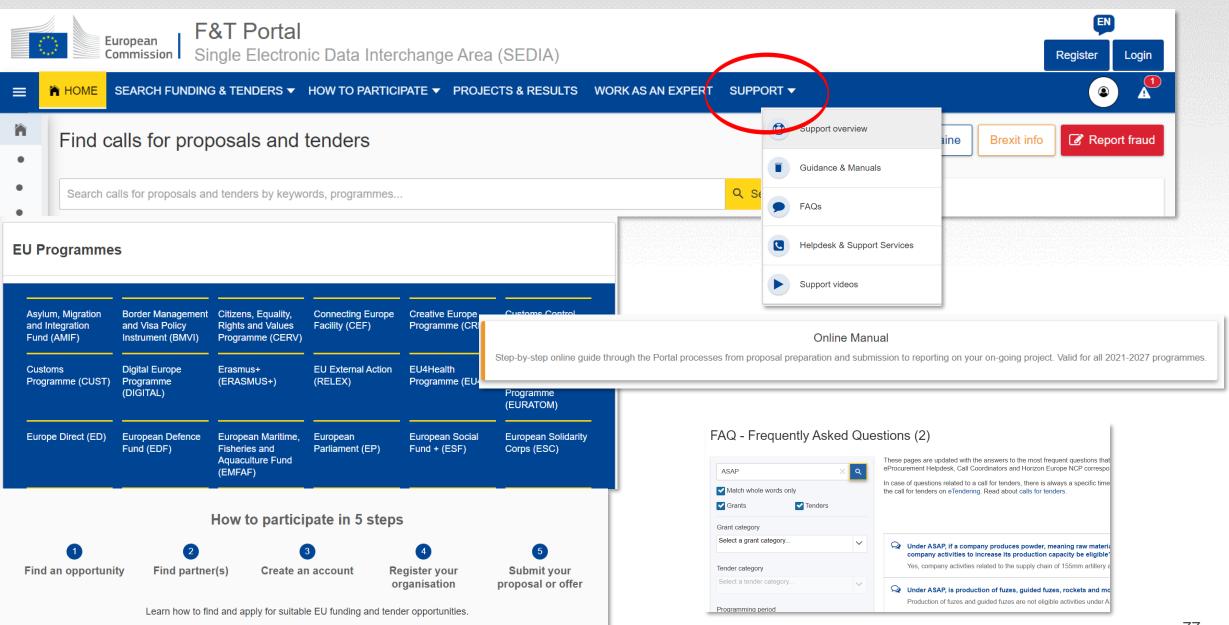


# A – Support and references on the Portal





#### **RegulAtion on Supporting Ammunition Production (ASAP)**





Commission

#### Where to find the ASAP Calls?

Explosives: <u>ASAP-2023-LS-XPL-STEP</u> and <u>ASAP-2023-LS-XPL-FAST</u> Powder: <u>ASAP-2023-LS-POW-STEP</u> and <u>ASAP-2023-LS-POW-FAST</u> Shells: <u>ASAP-2023-LS-SHL</u> Missiles: <u>ASAP-2023-LS-MIS</u> Testing & Reconditioning certification: <u>ASAP-2023-LS-TRC</u>

Funding & tender opportunities European Commission Single Electronic Data Interchange Area (SEDIA) HOME WORK SEARCH FUNDING & TENDERS V HOW TO PARTICIPATE ▼ PROJECTS & RESULTS Search funding & tenders Searc Funding updates Search Archived funding (FP7-CIP) 7 item(s) found ASAP Q Increased production capacity for explosives with strong focu EDF-ASAP-2023-LS-XPL-STEP Call for proposal Match whole words only European Defence Fund (EDF) European

Due to technical constraints, ASAP Programme appears on the Portal under EDF Programme. However, these are two separate programmes with different conditions



**RegulAtion on Supporting Ammunition Production (ASAP)** 

#### ASAP Topic page on the Portal

#### Topic description, the conditions to apply, reference documents, FAQs

Topic conditions and documents

5. Evaluation and award:

Call documents

Call document

ASAP Detailed budget table

 Participant Info (ASAP) Ownership Control Declaration FDI Screening Declaration · Cofinancing Declaration

1. Admissibility conditions: described in section 5 of the call document

3. Other eligibility conditions: described in section 6 of the call document

4. Financial and operational capacity and exclusion: described in section 7 of the call document

Award criteria, scoring and thresholds: described in section 9 of the call document

6. Legal and financial set-up of the grants: described in section 10 of the call document

2. Eligible countries: described in section 6 of the call document



Topic

EDF-ASAP-2023-LS-XPL-STEP

Call for proposal

Internal navigation

General information

Topic description

Start submission

Topic related FAQ

Go back to search results

Get support

Conditions and documents

Partner search announcements

Funding & tender opportunities European Single Electronic Data Interchange Area (SEDIA) Commission

General information

European Defence Fund

Call for proposals focused on the increase

Any eligible action as defined in Article 8 of

EDF-LS EDF Lump Sum Grants

Programme

Type of action

Deadline model

Topic description

single-stage

Scope:

Call

Increased production capacity for explosives with stron

HOME SEARCH FUNDING & TENDERS ▼ HOW TO PARTICIPATE ▼ PROJECTS & RESULTS WORK AS AN EXPERT SUPPORT V

Under ASAP, is production of fuzes, guided fuzes, rockets and mortars eligible Production of fuzes and guided fuzes are not eligible activities under ASAP. Production of rocket Under ASAP, if a company produces powder, meaning raw material for 155mm Yes, company activities related to the supply chain of 155mm artillery ammunition are eligible, n Under ASAP, as far as I know my entity does not fall under the definition of 'no In cases where you have self-assessed that, to the best of your knowledge and based on suppo Under ASAP, where can I get more information on the Foreign Direct Investme Regulation (EU) 2019/452 is available online and more information about the EU framework for SAP, can you further explain the SME/midcap bonus? will be asked to demonstrate that they meet the requirements of this bonus, particula SAP, are State aid rules applicable to Member States' co-financing of a regulation applies without prejudice to EU competition rules (including rules on State proof is needed to demonstrate that I am eligible for de explanations describing how they comply with the requireme per explain the commitment to the prioritisation of o Proposal page limits and layout: described in Part B of the Application Form available in the Submission System. Proposals are limited to maximum 70 pages (Part B) the Applicat lude (but is Submission and evaluation processes; described section 8 of the call document and the Online Manual maximum of Indicative timeline for evaluation and grant agreement: described in section 4 of the call document Instrument on supporting ammunition production (ASAP) Call for proposals Templates for proposals should be downloaded from the Submission System (available at the opening of the call), the links below are examples only: ASAP application form - if proposal submission is not yet open, you can request editable part B application form template from DEFIS-ASAP-PROPOSALS@ec.euro Call for proposal focused on the increase of production capacities for explosives (EDF-ASAP-2023-LS-XPL)

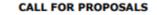
Version 1.0 18 October 2023





#### Call Document – main reference

Download the call document for more convenience



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Themes and priorities (scope)
Activities that can be funded (scope)
Expected impact
EDF-ASAP-2023-LS-XPL-FAST: Increased production capacity for explosives with strong focus on reduction of lead production time
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# B – Register as a participant



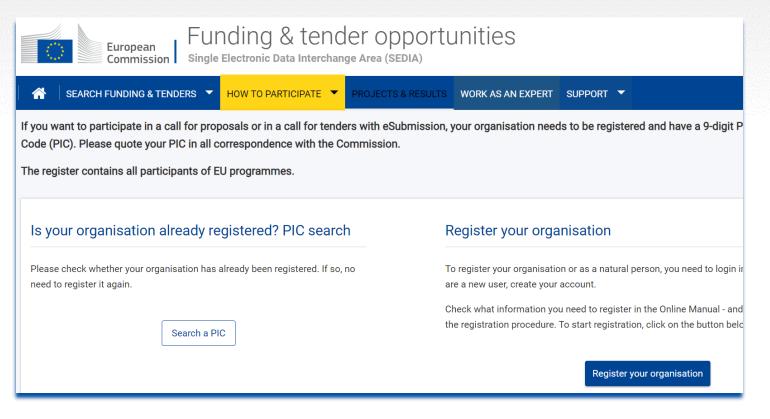


## Registration as a participant

All participants (by organisation) have to be registered through the Funding and Tender Portal to create a PIC (Participant Identification Code)

You can create a new PIC or find an existing PIC for your organisation through the Portal

https://ec.europa.eu/research/partici pants/data/support/manual/urf.pdf





#### Filling in SME/Midcap status (if relevant)

- Grounds to a bonus for SME/mid-cap action
- Used in assessing proposal against award criterion on 'Resilience through Cross-border Cooperation'
- Access the Participant Register, log on into the Funding & Tenders Portal, go to "My Organisation(s)" within "Manage my area" on the left side. Click on the "Actions" button and select "Modify organization".
- Go to the "SME" tab and click on "Start SME self-assessment" to start the SME questionnaire.

Activity log SME 1 Organisation Provide information about your SME status. Carry out the SME Self-Assessment below or provide the SME Self-Declaration (Yes/No). When using LEAR the Self-Declaration, please check the Commission definition of SMEs before. The SME Self-Assessment is mandatory for some actions, like the SME instrument topics, for which the SME status is an eligibility criterion. Programme specific information For more information on the SME instrument, see the Online Manual Legal Status SME information is NOT obligatory if you are applying only for the Erasmus+, Creative Europe, Europe for Citizen or EU Aid Volunteer programmes EP7 ICM Certification SME SME data Financial capacit The table below presents your existing SME data. Messages Documents Details Year Result Туре **Closing date** Status 2017 SME Self-assessed 21/08/2017 SME Self-Assessment In some Horizon 2020 calls (specified in the topic conditions and submission system) the SME Self-Assess av block your submission. Find additional information about the SME Self-Assessment on the li Start SME self assessmer Continue SME self assessmen SME Self-Declaration 3 If the SME Self-Assessment is not necessary in your case (e.g. for the Education, Audio-visual and Culture programmes), use the declaration below. SME self-declaration is I declare my organisation as not sufficient Ħ ○ SME ○ Non SME

Start SME self assessment



## Filling in SME/Midcap status (if relevant)

Use latest data available (and not older than 31/12/2021)

Important that coordinators check as soon as possible that self-assessments have been performed *(participants information, Part A)* 

See <u>SME wizard</u> for guidance

#### **REMEMBER TO SUBMIT!**

SME data				
The table below presents your existing SM	IE data.			
Year ¢ Result ¢	Type ¢	Closing date ¢	Status	Actions
2016 SME	Self-assessed	01/06/2017	To Submit	💿 🔽 Submit
		H 4 1 > H		

European Commission	SME SELF-ASS	ESSM	ENT						
uropean Commission > Researc	h & Innovation > Par	ticipant P	ortal > SME Self-Assessment						
ME STATUS AS	SESSMENT	- FI	NAL REPORT						
te: 15-02-2019									
e «SME» status assessment of	My Company is now	complet	ted.						
esult									
Court									
			ncial year 2018 taken into consideration	under the terms of th	e SME Definition,				
<i>My Company</i> գւ	ialifies as a	in SI	ME						
			ing the SME criteria relevant under the S	SME Definition.					
	no ioi inj sompanj		ang the entre entrend terenant entred the						
ME Thresholds									
ME Thresholds									
aff Headcount: 10.00 ggregated Annual Turnover:	825,000.00 EUR	FUR							
aff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance S	825,000.00 EUR Sheet: 460,000.00		ti du						
iaff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance S e My Company declared that it i	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco	nomic ac	-	na natner/linked entit	ies funder Article 3	of the	SMEI	)efiniti	in
iaff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance S e My Company declared that it i	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco	nomic ac	tivity. d/or annual balance sheet) for the followi	ng partner/linked entit	ies (under Article 3	) of the	SME [	Definiti	io
iaff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance S e My Company declared that it i levant figures (in terms of staff h	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco	nomic ac	-	ng partner/linked entit	ies (under Article 3 BS		SME [		io
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aff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance 9 e My Company declared that it levant fgures (in terms of staff h nsideration and consolidated:	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco eadcount, annual tur AGGREGATED	nomic ac nover and	d/or annual balance sheet) for the followi Relationship MAIN	TO 825,000.00 EUR	BS 460,000.00 EUR	Staff			io
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iaff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance S e My Company declared that it levant figures (in terms of staff h nsideration and consolidated: Name of the entity	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco eadcount, annual tur AGGREGATED INDIVIDUAL	nomic ac nover and % 100.00 100.00	d/or annual balance sheet) for the followi Relationship MAIN	TO 825,000.00 EUR 175,000.00 EUR	BS 460,000.00 EUR 200,000.00 EUR	Staff 10.00 1.00			io
iaff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance 3 e My Company declared that it i levant fgures (in terms of staff h nsideration and consolidated: Name of the entity My Company My first shareholder	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco leadcount, annual tur AGGREGATED INDIVIDUAL actual %	nomic ac nover and % 100.00 100.00 75.00 100.00	d/or annual balance sheet) for the following Relationship MAIN Shareholder of My Company	TO 825,000.00 EUR 175,000.00 EUR 150,000.00 EUR	BS 460,000.00 EUR 200,000.00 EUR 200,000.00 EUR	Staff 10.00 1.00			io
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aff Headcount: 10.00 ggregated Annual Turnover: ggregated Annual Balance S of W Company declared that it i levant figures (in terms of staff h sideration and consolidated: Name of the entity My Company My first shareholder My Minor Shareholders	825,000.00 EUR Sheet: 460,000.00 is engaged in an eco leadcount, annual tur AGGREGATED INDIVIDUAL actual % effective % actual % actual %	100.00 100.00 100.00 75.00 100.00 25.00 25.00 80.00	d/or annual balance sheet) for the following Relationship MAIN Shareholder of My Company Shareholder of My Company Owned by My Company	TO 825,000.00 EUR 175,000.00 EUR 150,000.00 EUR 150,000.00 EUR EUR 0.00 EUR 500,000.00 EUR	BS 460,000.00 EUR 200,000.00 EUR 200,000.00 EUR 200,000.00 EUR EUR 0.00 EUR 60,000.00 EUR	Staff 10.00 1.00 1.00 0.00 4.00			io

Final validation will be performed by the Central Validation Service during Grant Agreement preparation



e been taken int

04-02-2019

14-02-2019

6

## Mid-cap self-registration

For <u>Midcap assessment</u>, complete the SME self-assessment first, in order to be able to selfdeclare as a Mid-cap

	My Organisation(s)	Aydın PIC 9225665	516								help?
0	Grants 🗸										
	My Proposal(s)	Organisation	Data Le	egal Information	Authorised users / LEAR	Bank Accounts	Financial capacity	Messages	Documents	SME	
	My Project(s)	SME data									
	My Audits	The table below	w presents your	existing SME data.							_
()	My Formal Notification(s)	Year 🕈	Result \$		Type 🗢	Closing date 🗢	Status		Actions		
	My Task(s)	2020	Not SME		Self-assessed	17/06/2021	To Sub	mit	Submit as		•
						H 4 1 ≯	н		Self-declar		
											_

**Note:** Be aware that your entity will not be considered a mid-cap if 25 % or more of the capital or voting rights are directly or indirectly controlled, jointly or individually, by one or more public bodies.



C – Create and submit a proposal - fill in data on the Portal



#### Parts of the proposal

<b>Part A</b> filled in on the Portal	Structured inform	Structured information on participants, basic information on the proposal						
Part B and Annexes	Part B application form	Detailed budget table	Participant information	Cofinancing declarations	Ownership control Declarations	FDI screening declarations		
filled in offline and uploaded onto the Portal	classified at the level of EU Restricted	<i>macro-enabled</i> <i>file - do not</i> <i>wait for the last</i> <i>moment to test</i>	not necessary for associated partners and subcontractors	filled in and signed by the cofinancers	not necessary for associated partners and subcontractors			



#### Start submission, access the submission platform

European   Fu	European Funding & tender opportunities							
Commission Sin	gle Electronic Data Interchange Area (SEDIA)	Register	Login					
THE SEARCH FUNDING & TEN	A HOME SEARCH FUNDING & TENDERS ▼ HOW TO PARTICIPATE ▼ PROJECTS & RESULTS WORK AS AN EXPERT SUPPORT ▼							
Increased production capa EDF-ASAP-2023-LS-MIS-IPC Topic Call for proposal Internal navigation	LEARS, Account Administrators of Self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal, as well as any user having an active	e public Mersor	i pronie.					
General information	Start submission	Deed Need	help?					
Topic description Conditions and documents	To access the Electronic Submission Service, please click on the submission-button next to the type of action and the type of model grant agreement that corresponds to you then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point.	ur proposal. Yo	u will					
Partner search announcements	To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.							
Start submission	Please select the type of your submission:							
Topic related FAQ Get support Call updates	EDF Lump Sum Grante [EDF-LS], EDF Lump Sum Grant [EDF-AG-LS]      Start submission							
spence								



#### **Download proposal templates**

Commission Funding: Su	bmission Service Topic selection
Create proposal	
TEST MODE	
Deadline 13 December 2023 17:00:00 Brussels Local Time	
57 days left until closure	
Call data	
Call: EDF-ASAP-2023-LS-POW Topic: EDF-ASAP-2023-LS-POW-FAST	
Type of action: EDF-LS Type of MGA: EDF-AG-LS	
Topic and type of action can only be changed by	r creating a new proposal.
Download Prec B templates	
Download part B templates	)
Support & Helpdesk	
Online Manual	IT How To
IT Helpdesk	FAQ
Service Desk:	

European

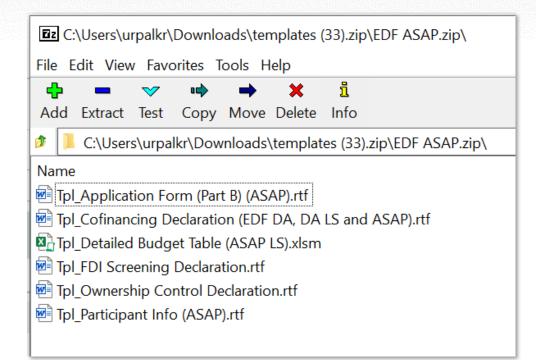
Commission

 Downloads
 C
 ···· 

 □ templates (11).zip

 Open file

Fill in templates offline, assemble them in a single password-protected zip archive and upload it on the submission system at the end of the process



89



- Select coordinator via PIC or short name
  - Your organisation needs to be registered on the <u>Participant Register</u> to get a PIC!
- Choose an acronym for your proposal and provide a short summary
- Clicking to "Save and Go to Next step" will formally create your draft proposal

worried abo	out confidentiality - we will not open the propos-	sh up until the deadline. Each new submitted version will replace the pro	
Find your organis	sation		
PIC (	9 * 892863661	Short name ①* SME Test	242 Search
Organisations you	have been previously associated with. (Click to	o select)	
PIC: 956444445	5	PIC: 903605635	PIC: 892863661
	Your role		
	Please indicate your role in this proposal *		
	Main contact		
	Contact person		
	Your proposal		
		of the Application Form Part A and can also be updated there.	
	Acronym *	Test	
	Short Summary *	testing proposal submission	[19
			SAVE AND GO TO NEXT STE
S	hould not contair	n confidential	
	informat	ion	
			00





Commission

#### Terms and conditions, confirmation

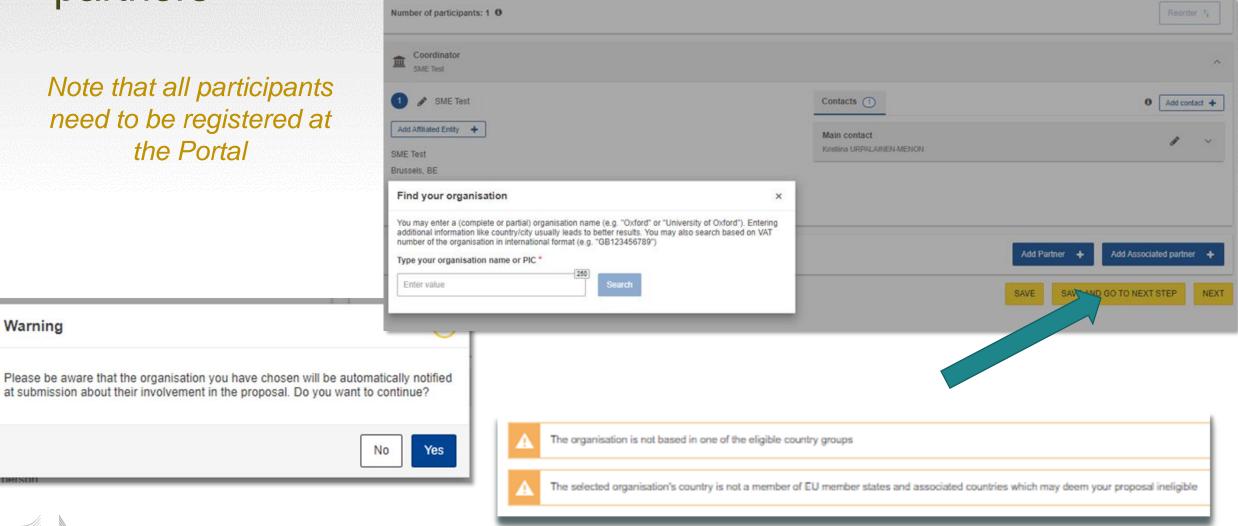
Terms and Conditions for the Submission of Applications	Preregistration	
Please read and accept this disclaimer to proceed with the creation of your draft proposal:	information is minimal	Europa / Funding & Tenders Portal
Proposal data	information on the	notification
Confidentiality: Applications (and any additional information provided for the award) will be considered onfidential and treated according to the same principles as those set out in the grant agreement. We may a particular have to share applications with other EU institutions and bodies in order to perform the pre- ward checks required by the EU Financial Regulation. Please also be aware that we may have to publish the information contained in the Abstract/Short Summary and Keywords in Part A. Please avoid addition onfidential information in that section.	proposal (coordinator, partners, acronym,	Dear Proposal Participant,
Access to pre-registration data: Please be aware that certain information from the provident of the call deadline, in order to plan the evaluation. This provide the call deadline, in order to plan the evaluation. This provide the call deadline, in order to plan the evaluation. This provide the call deadline, in order to plan the evaluation. This provide the call deadline, in order to plan the evaluation. This provide the call deadline, in order to plan the evaluation. This provide the call deadline, in order to plan the evaluation. This provide the call deadline the call deadline, in order to plan the evaluation. This provide the call deadline the call deadline, in order to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline the call deadline to plan the evaluation. This provide the call deadline the call deadline the call deadline the call deadline to plan the call deadline	summary) to allow the	You have successfully created a draft proposal in the Funding & Tenders Portal Submission System:
I agree that the pre-registration data becomes available to the European of services prior to call closure.	Commission to plan the	Submission System.
) I wish that the pre-registration data does not become available to the European Commission services prior to call closure. (Applicants are advised to use this option only in well justified cases, as it hinders the planning of the evaluation process and the timely processing of proposals).	evaluation	Proposal : test acronym
chnical requirements		Draft proposal : SEP-210998507 (a final Proposal ID will be assigned as soon
.Part B file format: Part B of the Application Form (Technical Description) must be uploaded as PDF equivalent to Adobe Acrobat v5 or higher, with embedded fonts).		ID as the proposal is submitted)
Part B page limits: Applications are subject to the page limits set out in the call conditions. Excess pages ill be made invisible and not available to the evaluators. Mandatory annexes and supporting documents do ot count towards the page limit.	-	
.Time constraints: Preparation and uploading of the files in the Submission System may take some time. on't wait until the end. Problems due to last minute submissions (e.g. congestion, etc) will be entirely at our risk.	ift proposal Test created	×
ubmission		
······································	ar I have successionly created a drait proposal Test for the	e call EDF-ASAP-2023-LS-POW.
rsonal Data	can continue editing your draft proposal now or access	s it at a later time, but before the deadline of 13
ersonal data linked to the application, evaluation or award of grants, prizes and contracts will be cessed in accordance with the Funding & Tenders Portal Terms and Conditions and Privacy Statement	cember 2023 17:00:00 (Brussels Local Time) from th posals tab.	
	email <u>containing this information has been sent</u> to this e tress which is	email s associated with your EU Login account
urp	oalkr).	
European European	Go to My	Proposals 🛃 Continue with this proposal



#### **RegulAtion on Supporting Ammunition Production (ASAP)**

#### Add your partners, affiliated entities and associated partners

Note that all participants need to be registered at the Portal





Warning



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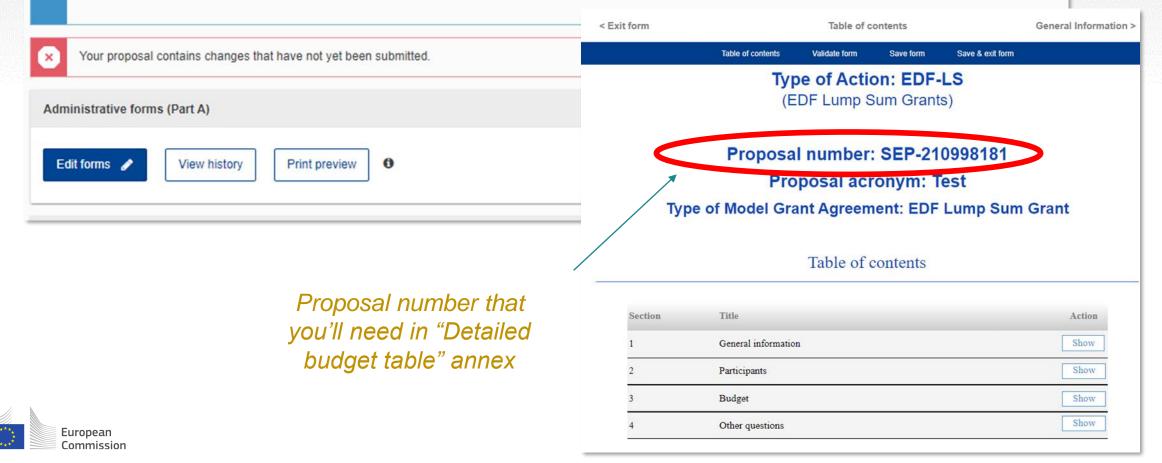
## Fill in the structured proposal information (Part A)

In this step you can edit the Administrative Forms and upload the proposal and its annexes. You may return to this step from the 'My Proposals' section of the Funding & Tenders Portal.

Submit your proposal as early in the process as possible - you can update and resubmit an improved version many times before the call closure.

Submitting a proposal will overwrite any previous versions of this same proposal - this process is irreversible.

Any changes made to the proposal will not be available to the European Commission service unless resubmitted before the call closure.





information

European Commission

## **General Information (Part A)**

< Table of contents General Inf	formation Participants & contacts >	Application forms Proposal ID SEP-210998181
Table of contents Validate form	Save form Save & exit form	Acronym Test
pplication forms posal ID <b>SEP-210998181</b>		Has this proposal (or a very similar one) been submitted in the past 2 years in response to a call for proposals under any EU programme, including the current call?
cronym Test - General information	2	PG ver 1.00 20231004 Page 2 Last saved 08/10/2023 10:53
Topic EDF-ASAP-2023-LS-POW-FAST	Field(s) marked * are mandatory to fill. Type of Action EDF-LS	Declarations Field(s) marked * a
Call EDF-ASAP-2023-LS-POW Acronym * Test	Type of Model Grant Agreement EDF-AG-LS	1) We declare to have the explicit consent of all applicants on their participation and on the content of this proposal.*
osal title * Max 200 characters (with spaces). Must be under Note that for technical reasons, the following characters are in	rstandable for non-specialists in your field. not accepted in the Proposal Title and will be removed: <> " &	2) We confirm that the information contained in this proposal is correct and complete and that none of the project activities have started before the proposal was submitted (unless explicitly authorised in the call conditions).
ion in onths Estimated duration of the project in full months. words Enter any words you think give extra detail of the	e scope of your proposal (max 200 characters with spaces).	<ul> <li>3) We declare:         <ul> <li>to be fully compliant with the eligibility criteria set out in the call</li> <li>not to be subject to any exclusion grounds under the <u>EU Financial Regulation 2018/1046</u></li> <li>to have the financial and operational capacity to carry out the proposed project.</li> </ul> </li> </ul>
1 submission	2	4) We acknowledge that all communication will be made through the Funding & Tenders Portal electronic exchange system and that access and use of this system is subject to the <u>Funding &amp; Tenders Portal Terms</u> and Conditions.
		ing <u>&amp; Tenders Portal Terms &amp; Conditions</u> and of the Portal and the scope, purposes, retention periods, etc. for hose data we communicate for the purpose of the application, ar grant, prizes and contracts (including financial transactions ar

rrect and complete and that none of the project plicitly authorised in the call conditions). the call Financial Regulation 2018/1046 the proposed project. e Funding & Tenders Portal is subject to the Funding & Tenders Portal Terms Portal Terms & Conditionsand d the scope, purposes, retention periods, etc. for communicate for the purpose of the application, and contracts (including financial transactions and

Field(s) marked \* are mandatory to fill

programme management committees and other interested parties. It must therefore be short and precise and should not contain confidential e: We understand and accept that the EU lump sum grants must be confirm that the detailed budget for the proposal has been iting practices and in compliance with the basic eligibility stated Grant Agreement, art 6) and exclude costs that are ineligible

> under the Programme. Purchases and subcontracting costs must be done taking into account best value for money and must be free of conflict of interest. \*

The coordinator is only responsible for the information relating to their own organisation. Each applicant remains responsible for the information declared for their organisation. If the proposal is retained for EU funding, they will all be required to sign a declaration of honour.

False statements or incorrect information may lead to administrative sanctions under the EU Financial Regulation.



Participants	info	(Part A	
--------------	------	---------	--

Main contact person ?				
	I of contact persons are read-only in the administrative form, only additional details can be ed of contact persons, please go back to step - Manage your related parties of the submission wi			
Title	Ms  V Gender  Woman	$\bigcirc$ Man $\bigcirc$ Non Binary		
First name	Last name			
E-Mail				
Position in org.	Please indicate the position of the person.			
Department	SME Test	Same as organisation name		
	Same as proposing organisation's address			
Street	Rue ABC, 3			
Town	Brussels Post code 8521			
Country	Belgium			
Website	Please enter website			
Phone	123456789 Phone 2 +xcx x0c000000x			

C Legal name		
2863661 SME Test		
ort name: SME Test		
dress		
Street Rue ABC, 3		
Town Brussels		
Postcode 8521		
Country Belgium		
Webpage		
egal person Public body Non-profit international organisation Secondary or Higher education establishment Research organisation	yes no no no no	
iased on the below details from the Participant Regist SME self-declared status	01/09/2020 - yes	um-sized enterprise) for the call.
SME self-assessment		
		um-sized enterprise) for the c
MT	unknown	

Information from participant registration





#### Lump sum budget, Other questions and Validation Result

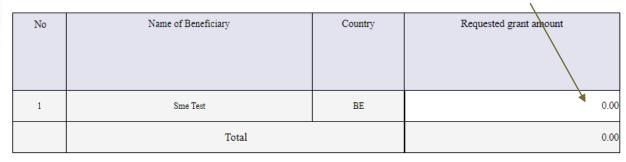
< Exit form

Application forms
Proposal ID SEP-210998181
Acronym Test

(Part A)

3 - Budget

Complete budget to be filled in the Detailed budget table annex and resulting value (Sheet Summary per participant / Column Requested EU contribution) reported here





#### Application forms

#### Validation result



The red 'Show Error' button indicates an error due to a missing or incorrect value related to the call eligibility criteria. The submission of the proposal will be blocked unless that specific field is corrected!



osal will be blocked unless that specific field is corrected!

The yellow 'Show Warning' button indicates a warning due to a missing or incorrect value related to the call eligibility criteria. The submission of the proposal will not be blocked (proposal will be submitted with the missing or incorrect value).

Section		Description				
General Information		Title - missing entry			Show Error	
Budget		The total requested EU	grant amount should not be z	ero.	Show Error	
General Information		Duration - missing entry	у		Show Warning	
Declaration		Declaration 2 acceptance	ce is missing		Show Warning	
Declaration		Declaration 3 acceptance	ce is missing		Show Warning	
Declaration		Declaration 4 acceptance	e is missing		Show Warning	
Declaration		Declaration 5 acceptance	ce is missing		Show Warning	
SME Test		Main Contact Position -	- missing entry		Show Warning	
Budget		Requested grant amoun	t is set to zero		Show Warning	
	Table of	contents		General Inform	ation >	
Table of contents	Validate form	Save form	Save & exit form			
		ion: EDF-				
(E	DF Lump	Sum Grant	s)			
	Admi	inistrative forr	ns (Part A)			
	_					
	Ed	it forms 🥜	View histor	y Print p	oreview 0	

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# D. Create and submit a proposal - Part B and Annexes





#### Part B – classified at the level of EU Restricted

 Part B is classified at the level of RESTREINT-UE/EU-RESTRICTED\*, each page of the documents must be marked accordingly

(RESTREINT-UE/EU-RESTRICTED header and footer, centered, font size 14, black)

- In order to submit the Part B electronically the document MUST be encrypted with approved cryptographic products, then uploaded through the Portal in a zip-file.
- For this, prior contact with the Commission is required at least 10 days before the call deadline. Please send request to <u>DEFIS-ASAP-PROPOSALS@ec.europa.eu</u>, copied to <u>DEFIS-DEFENCE-SECURITY@ec.europa.eu</u>

\* In accordance with the provisions of COMMISSION DECISION (EU, Euratom) 2015/444 of 13 March 2015 on the security rules for protecting EU classified information.





# Option: If you are not in the position to use approved cryptographic products for Part B

 Classified information (i.e. the Part B and classified annexes, if any) can be sent in electronic file (searchable PDF) in a USB, properly marked (R-UE/EU-R), in a double envelope via registered postal service (DHL preferred) to the following address:

CALL FOR PROPOSALS - ASAP European Commission Directorate General Defence Industry (DEFIS) DIR A/A4 Avenue d'Auderghem 45 1049 Brussels Belgium

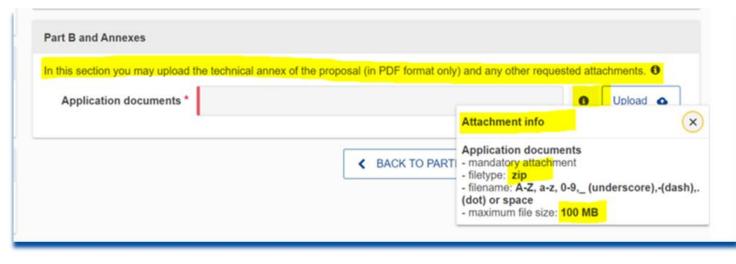
• The sending date must be before the deadline for submission of the proposals



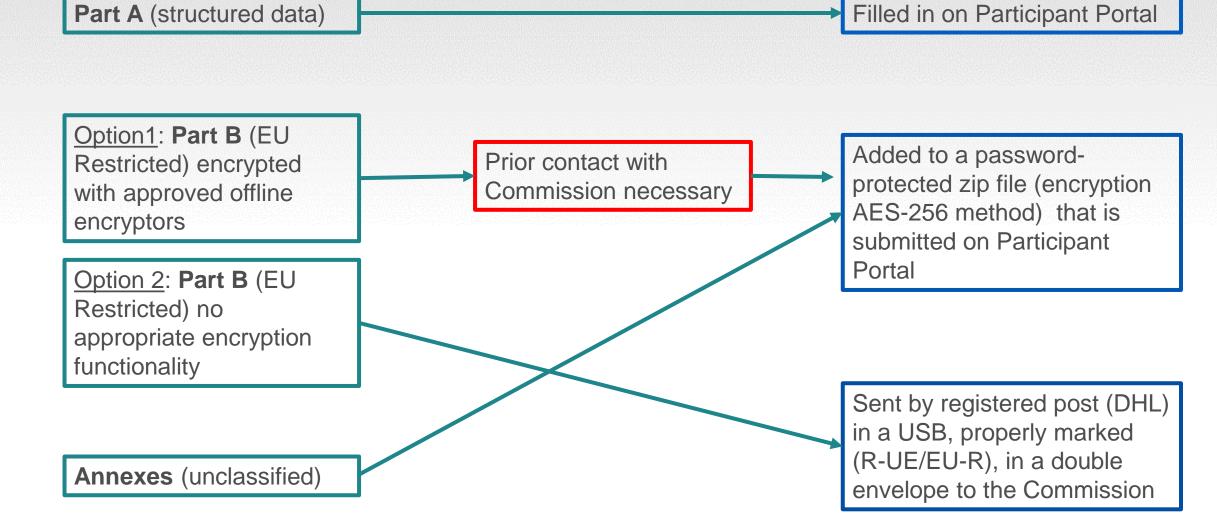
#### Upload Application forms (Part B and annexes)

- 1) Part B (RESTREINT-UE/EU-RESTRICTED, encrypted with approved offline encryptors) and
- 2) other Annexes (not encrypted)
- → Combined into password-protected single zip archive (using AES-256 encryption method, with a size of less than 100 MB) uploaded in the Portal Submission System

Organize   New folder		· · · · · · · · · · · · · · · · · · ·	
Name	Date modified	Туре	^
> 🕴 📜 10 Notes LOs	16-10-2023 15:05	File folder	
> 🚨 Desktop 01.07.22	17-10-2023 13:55	zip Archive	
> E Desktop_01.07.22 (3)	17-10-2023 14:05	zip Archive	~
> • <		>	
File name: Desktop 01.07.22	~ zip Archive	~	
	Open	Cancel	
Application documents *			.::











#### Submission, validations, confirmation, further editing

Validat	ESUBMIT				
The following warnings will not block the submission of your proposal, but may affect its admissibility and eligibility during evaluation	Confirmation will be displayed and you will receive a confirmation email				
Collapse all A Expand all	<ul><li>You can then:</li><li>Update your proposal</li></ul>				
Declaration     4 warnings       1. Declaration 2 acceptance is missing	<ul> <li>Download it to check content and e-receipt</li> <li>Withdraw your proposal</li> </ul>				
<ol> <li>2. Declaration 3 acceptance is missing</li> <li>3. Declaration 4 acceptance is missing</li> <li>4. Declaration 5 acceptance is missing</li> </ol>	Send the password of the uploaded zip-file (and any other passwords used) to DEFIS-ASAP-PROPOSALS@ec.europa.eu				
SME Test	(with the proposal ID and the name of the zip archive).				
If you believe that your proposal is eligible even with these warnings, then you may enter an explanation below - this will be passed to the eligibility committee.	<ul> <li>Your proposal was submitted on: 18 October 2023 13:46:46 (Brussels Local Time)</li> <li>Your proposal is part of call EDF-ASAP-2023-LS-POW. The call deadline is 13 December 2023 17:00:00 (Brussels Local Time).</li> <li>Your proposal ID is 210998510. This number is important and will be used as future reference during the evaluation process.</li> </ul>				
	Revisit your proposal       Update proposal         You can edit your proposal and re-submit at any time before the deadline 13 December 2023 17:00:00 (Brussels Local Time).       Update proposal				
ОК	The time-stamped and digitally signed PDF version of your proposal is not yet available (and may still take some time). Please contact the Helpdesk if tis not available within 24 hours after the deadline.       Download         You may withdraw your proposal at any time before call closure. When withdrawing, your proposal will not be considered in the evaluation stage.       Withdraw proposal				

## Proposal check-list

- Did someone proofread your proposal text for clarity?
- Did you include all the templates required?
- Are the annexes that require a signature signed in blue ink or a valid electronic signature?
- Do budget information in Part A match the one of the detailed budget table (sheet "Summary per applicant", column Requested EU contribution") ?
- Do you have the same applicants (beneficiaries, affiliated entities, associated partners) in Part A and the detailed budget table?
- Did you answer all the questions in the application form, considering that this will be the basis on which your proposal is evaluated?

- Did all SME and Midcap participants fill in and submit the SME assessment, using latest available data?
- Did all Midcaps self-declare as Midcaps?
- Did you detail the source(s) of co-financing (Member States contributions and/or private contributions) that will cover the rest of the budget (up to 100%)?
- Did you send the password of the uploaded zip-file (and any other passwords used) to <u>DEFIS-ASAP-</u> <u>PROPOSALS@ec.europa.eu</u> (with the proposal ID and the name of the zip archive).







## Finally

- Submission system raises some warnings where information provided may impact eligibility of application but not all eligibility conditions are checked by the system. It is the responsibility of the coordinator and partners to verify that the eligibility conditions set out in the call document are met
- Do not leave the submission to the last minute. You can always go back, edit, reopen and resubmit the proposal
- Do not feel obliged to reach the maximum page limit for Part B. Quantity does not necessarily means quality! But application files need to be complete!
- Some of Annexes/Supporting documents require approval/signature. Anticipate!

Remaining questions regarding application to ASAP calls for proposals?



# 5 – Security aspects



## Security aspects

- Following a comprehensive risk assessment, the implementation of ASAP, including the submission of proposals, has been identified as involving and generating information the unauthorised disclosure of which could be disadvantageous to the interests of the European Union or of one or more of the Member States, including entities and individuals.
- As risk mitigation measures, it has been assessed that the inclusion of all sensitive information in Part B of the proposal and its subsequent classification at the level of EU RESTRICTED, would make the residual risk acceptable.





**RegulAtion on Supporting Ammunition Production (ASAP)** 

## Security aspects

- Security Instructions (PSI) have been prepared in close coordination with the Commission and the Member States Security authorities;
- The document will be available soon at the following link: <u>https://ec.europa.eu/info/funding-</u> <u>tenders/opportunities/docs/2021-</u> <u>2027/edf/guidance/psi\_asap\_en.pdf</u>



#### PROGRAMME SECURITY INSTRUCTION CONCERNING

Act in Support of Ammunition Production<sup>1</sup>

(SHORT TITLE: ASAP PSI)

issued by

European Commission

In accordance with COMMISSION DECISION (EU, Euratom) 2015/444 of 13 March 2015

Version 1.0

Dated 16/10/2023

Participants

EU Member States

European Commission



# Thank you for your attention

# All the best for your application!

